

Sent: Monday, 13 July 2020 9:00 PM

To:

Subject: RFP Hotel Programme Queensland Government: you are invited to take part in the next round of negotiations

Dear hotel partner,

Thank you for your interest in the Queensland Government **hotel programme**.

Over the past few days, we have evaluated all of the proposals for the Queensland Government 2020-2021 RFP and shortlisted potential hotel partners. On behalf of Queensland Government, we are pleased to inform you that  
has been selected to move on to the **next round of negotiations**.

After thoughtful consideration, here is the target for the next round of negotiations:

Rate: LRA excl. BF

Target price: 132.3 AUD / -10.6 %

General: Please reduce offer to new target rate to be considered compared to other offers

Please note that the final selection of the hotel partners is based on the modified proposals.

From now on you will be able to **further modify your offer until 20.07.2020 23:59 CET**. Please use the HRS eRFP platform as usual with the access data provided below:

<https://hotelservice.hrs.com/hotels/pages/chain/login.xhtml>

Username:

Password: .

We will be pleased to answer any further enquiries sent to [RFPquestions@hrs.com](mailto:RFPquestions@hrs.com)

We would like to thank you for taking part in this RFP and look forward to a successful working relationship with you.

Yours sincerely,

Your HRS Team

**IMPORTANT:**

Please send any questions in English or German and refer to Queensland Government 2020-2021 RFP. Otherwise we are not able to process them.

*This notification was issued for:*

HRS Hotel number:  
Commonwealth of Australia

**HRS Group**

HRS GmbH, Breslauer Pl. 4, 50668 Cologne, Germany

CEO: Tobias Ragge

Cologne district court, commercial register 6099, VAT ID: DE 252323088

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